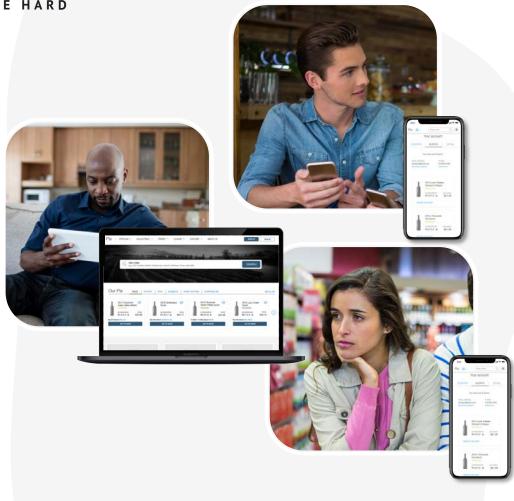


# Unlocking Wine Discovery I'm Looking For... $\bigcirc$

### CONNECTING WITH WINE LOVERS CAN BE HARD

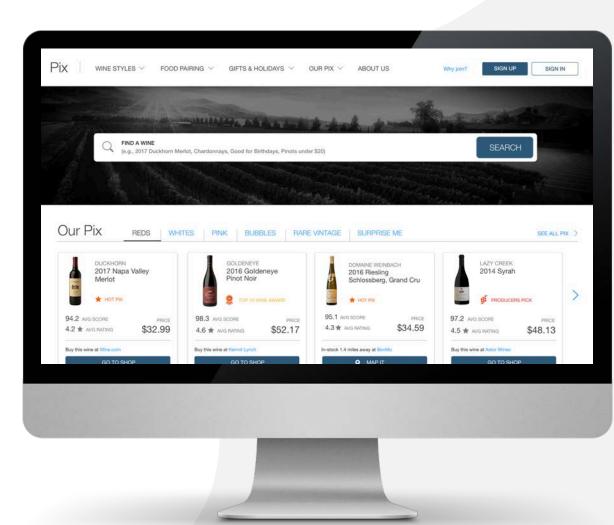
You have excellent wines and there are wine lovers out there waiting to discover them.



### PIX WINE DISCOVERY PLATFORM

# Pix gives wine lovers the trust and confidence to buy.

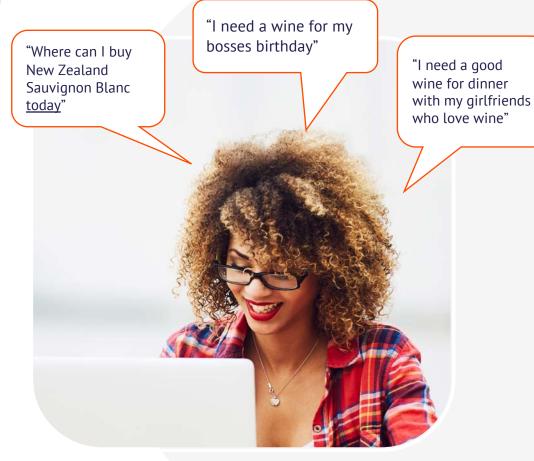
Pix helps consumers find the wines their looking for and discover new wines to love.



### PIX IS A WINE DISCOVERY PLATFORM

## Our platform combines inspiring content with a state-of-the-art wine search engine.

Pix's ratings, reviews and features on wines to help users discover great wines – and provides realtime access to wine sellers' inventory and shipping information.



Pix has a constant stream of captivating and relevant articles highlighting regions, producers, and more.

Written by trusted and diverse voices in wine. Wine lovers will always find something fascinating to come back to.



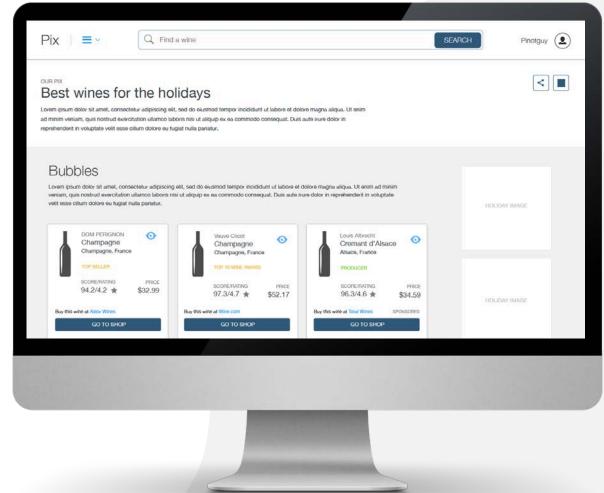


Erica Duecy Chief Content Officer

Felicity Carter Executive Editor



**Meg Maker** Content Project Manager



## All we need is a few details to get started.

We'll share the ingestion timing and process based on how/where your product catalog information is stored.

Email hi@pix.wine to get started

### **Business Name**

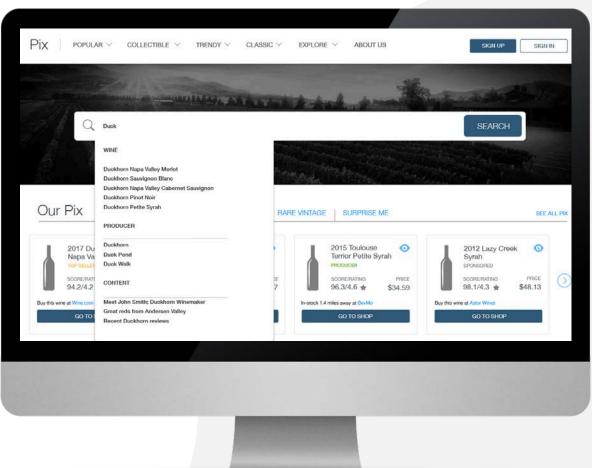
Website URL

Product Catalog Location

MORE

Once listed, your wines are organically searchable and discoverable to wine lovers visiting Pix.

When someone clicks on one of your wines they're immediately to the product page of your website. We don't take a cut, a fee, or a subscription and you keep the customer for life.



### PIX IS WHERE DECISIONS ARE MADE



We follow wine lovers wherever they are to help them with their purchase decision.





### RETAILER

At the retailer, in front of a wall of wine, Pix allows consumers to scan bottles and returns relevant results and recommendations.

### ONLINE

When consumers are looking to buy wine, shop for an occasion, or discover new wines – Pix aggregates retailer and winery catalogues to help customers discover the wines they want, ways to buy those wines or other wines, including serving relevant paid search ads.

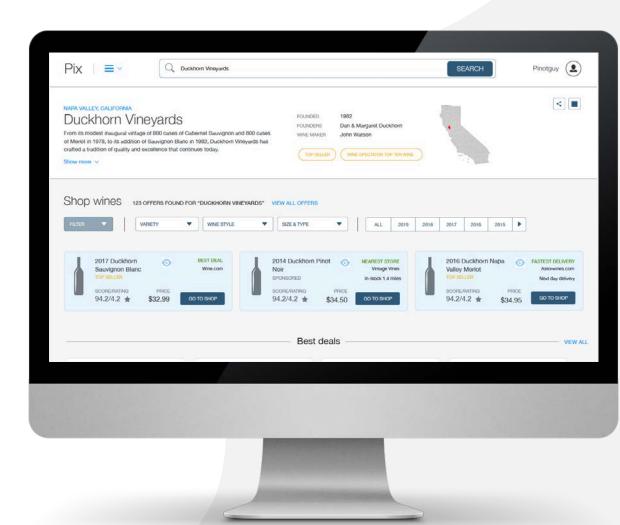
### **RESTAURANT**

When facing a menu of extensive, confusing, or even new choices, Pix helps consumers scan the menu to give them the best wines to buy or discover and delivers relevant ads.

### PIX IS RISK-FREE

# It costs nothing to list your wines on Pix.

The sales and customers are yours to keep so you can build a relationship and sell to them again and again.



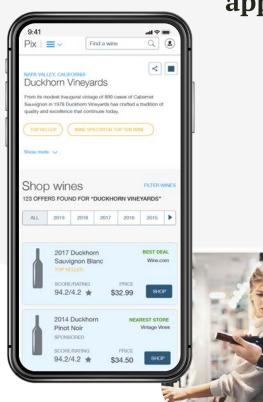
## Pix advertising is coming later this year...



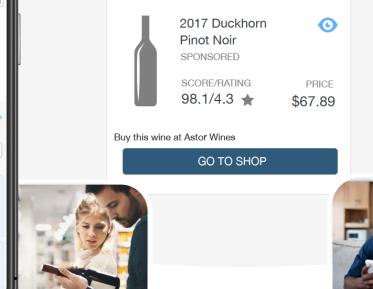
Keyword advertising lets you connect with wine lovers searching for wines like yours.

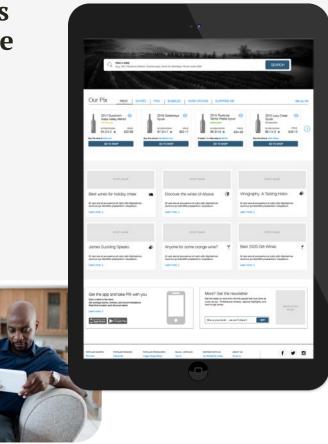
You'll see exactly what return on investment your keywords are making. And we'll help you get an even better return. All while you enjoy sales from free, organic search on Pix as well.

### KEYWORD BIDDING TOOL



### Sponsored product listings appear online and/or at the point-of-purchase





## Promote retail sell-thru with your existing partners

Our state-of-the-art analytics means you can find the keywords and customize ad buys. Brands can promote their products based on their identities, targeting occasions, geography, gifting, food matches, adventure or reassurance.



### THE PEOPLE BEHIND PIX

## The Pix team comes from across the world of wine and technology.



#### **PAUL MABRAY** CHIEF EXECUTIVE OFFICER

"The wine industry's foremost futurist and thought leader" and successful founder of two wine software companies (WineDirect and VinTank).



MICHAEL MCGREGOR CHIEF FINANCIAL OFFICER & CHIEF OPERATING OFFICER

Decades of experience creating operational and financial platforms for fast-growing digital businesses.



MATT FRANKLIN CHIEF TECHNOLOGY OFFICER

Leveraged the international, opensource community to support National Security efforts and led the technical turnaround of Avero's infrastructure.



ERICA DUECY Chief content officer

Award-winning global leader in online wine content. She transformed the content at VinePair and was Founding Editor-in-Chief at SevenFifty Daily.



JAY SPALETA DIRECTOR OF SALES

Wine lifestyle and advertising veteran who transformed advertising sales at Wine Enthusiast.



JOE FATTORINI TRADE DIRECTOR

Thirty-year wine trade veteran, journalist, and presenter of The Wine Show.



FELICITY CARTER EXECUTIVE EDITOR

Award-Winning copywriter, magazine Editor-In-Chief, public speaker and wine judge.



**MEG MAKER** Content project manager

Award-Winning writer known for her expertise in digital strategy, analytics, and e-commerce.

### PIX VS OTHER PLATFORMS

We're here to unlock wine online. To create a new way to discover great wines, for more people. Built by wine business people who care about the industry's success. We're here to listen, learn and help our technology learn too.

### Pix is here to serve all wine sellers. We've



partnered with over 1,000 integrated wine companies, including 600+ retailers in the US and 150 retailers in the UK. We have retailers, DTC wineries, wine producers and agents representing some of the world's most sought-after wines.



We display search results differently, because the lowest price is not always the right answer



## Thank You Let's get started...

JAY@PIX.WINE IN THE US

JOE@PIX.WINE IN THE UK

