



SEEKING IMPORTER / AGENT FORM

COMPANY INFORMATION

Company name	Richardson & Gauthier Importers LLC ("RGI")		
Company n°	85-3531188	Contact person	Sofia Gauthier
Passport n°	AAB779141	Charge	
Profession	Managing Director		
Mobil phone	(646) 373-8856	E-mail	sofia@rg-importers.com
Address	1412 Broadway New York, NY 10018		
City	New York City		
Website	http://rg-importers.com		

OTHER INFORMATION ABOUT THE COMPANY

Activity	Source, import & distribute premium wines making a positive impact.
Foundation date	10/15/2020
N° of employees	9
Brief history of the company	Formed by Spencer Richardson (technology entrepreneur) and Sofia Gauthier (Host/Creative Director for arts & culture show CosmoArteTV) in response to growing demand for authentic and socially conscientious premium wines that are under represented in the USA wine market. An important part of this effort, is our in-house research team who are working with a growing network of industry experts/consultants to build out our proprietary wine index, which we are using to evaluate wines that help advance our corporate mission.
Imports and sales volume	New importer

What type of wine does the company sell?

Please mark with a cross the selected option

<input type="checkbox"/>	High level
<input type="checkbox"/>	Medium level
<input type="checkbox"/>	Entry level

Where are your sales concentrated?

Please mark with a cross the selected option

<input type="checkbox"/>	Red wines
<input type="checkbox"/>	White wines
<input type="checkbox"/>	Rose wines
<input type="checkbox"/>	Sparkling wines
<input type="checkbox"/>	Sweet wines
<input type="checkbox"/>	Fortified wines

All

Can you please describe the brands that you represent / import or distribute?

Origin	Winery	Brand

What is the percentage of argentine wine that you have in your portfolio?

<input type="checkbox"/>	0 - 10%
<input type="checkbox"/>	10% - 25%
<input type="checkbox"/>	25% - 40%
<input type="checkbox"/>	40% - 60%
<input type="checkbox"/>	60% - 75%
<input type="checkbox"/>	more than 75%

How many states do you cover? Please, name them:

Licensed to import nationally (USA), and licensed to distribute in New York statewide.

EXPECTATIONS REGARDING THE MEETINGS WITH PRODUCERS

When meeting a producer, which level of wine will you be looking for?

<input checked="" type="checkbox"/>	High level
<input checked="" type="checkbox"/>	Medium level
<input type="checkbox"/>	Entry level

When meeting a producer, what type of wine will you be looking for?

<input checked="" type="checkbox"/>	Red wines
<input checked="" type="checkbox"/>	White wines
<input type="checkbox"/>	Rose wines
<input type="checkbox"/>	Sparkling wines
<input type="checkbox"/>	Sweet wines
<input type="checkbox"/>	Fortified wines
<input type="checkbox"/>	All

Do you have any preferences for wine regions? Please select the wine area/areas of your preferences:

<input type="checkbox"/>	Catamarca
<input type="checkbox"/>	La Rioja
<input checked="" type="checkbox"/>	Mendoza
<input type="checkbox"/>	Neuquén

	Rio Negro
X	Salta
	San Juan
	All

What type of winery are you looking for?

X	Boutique
X	Medium
	Large

What retail price points are you looking for?

	Under \$10
X	Under \$20
X	Over \$30

What type of volume are you looking for?

	Up to 3000 cases
X	3000 to 10000 cases
	over 10000 cases

Additional suggestions you would like to do:

RGI is interested in working with premium wine producers that score high on one or more the following RGI Wine Index factors.

Verified* social leadership, manifested in:

HR policies

Community projects sponsored by the winery

Verified* environment leadership, following the principles of regenerative agriculture manifested in:

Sustainable water usage

Synthetic additives

Pesticides usage

Chemicals used in the process of winemaking

Topsoil regeneration

Responsible sourcing

*** Producers that may not currently, but have plans to advance in one or more of these areas are also a good fit for RGI.**