

Export Pricing: EUR per liter
Currency Conversion Rates as of October 15, 2024

ARGENTINA							Pricing in bulk; FCA				
Vintage	Variety	Price			Trend	Vintage	Variety	Price			Trend
2024	Generic White	0.321 €	-	0.413 €	↔	2024	Generic Red	0.459 €	-	0.550 €	↔
			-			2024	Cabernet Sauvignon	1.009 €	-	1.192 €	↔
2024	Chardonnay	1.009 €	-	1.192 €	↔	2024	Malbec Entry-Level	0.779 €	-	0.871 €	↔
2024	Torrontes	0.642 €	-	0.734 €	↔						
2024	Sauvignon Blanc	0.871 €	-	0.963 €	↔	2024	Malbec Premium	1.009 €	-	1.192 €	↔
2024	Muscat	0.504 €	-	0.596 €	↔	2024	Syrah / Merlot	0.642 €	-	0.734 €	↔
2024	Bonarda	0.642 €	-	0.734 €	↔	2024	Tempranillo	0.642 €	-	0.734 €	↔
							Rate: 0.917007				

AUSTRALIA & NEW ZEALAND								Pricing in bulk; FCA			
Vintage	Variety	Price			Trend	Vintage	Variety	Price			Trend
NV	Dry White	0.523 €	-	0.585 €	↔	NV	Dry Red	0.338 €	-	0.400 €	↔
2024	Chardonnay	0.646 €		0.738 €	↔	2023	Cabernet Sauvignon	0.400 €		0.492 €	↔
2024	Sauvignon Blanc	0.708 €		0.861 €	↓	2023	Merlot	0.400 €		0.492 €	↔
2023	NZ Marlborough SB	1.228 €		1.507 €		2023	Shiraz	0.400 €		0.492 €	↔
2024	Pinot Gris	0.708 €		0.800 €	↔	2024	Muscat	0.492 €		0.585 €	↔
AUD Rate: 0.615287								NZD Rate: 0.558067			

CALIFORNIA										Pricing in bulk; FCA			
Vintage	Variety	Price			Trend	Vintage	Variety	Price			Trend		
2022	Generic White	0.963 €	-	1.055 €	↔	2022	Generic Red	1.009 €	-	1.183 €	↔		
2022	Chardonnay	1.284 €	-	1.651 €	↔	2022	Cabernet Sauvignon	1.183 €	-	1.366 €	↔		
2022	Pinot Grigio	1.284 €	-	1.458 €	↔	2022	Merlot	1.091 €	-	1.275 €	↔		
2022	Muscat	1.055 €	-	1.330 €	↔	2022	Pinot Noir	1.284 €	-	1.696 €	↔		
2022	White Zinfandel	0.871 €	-	0.963 €	↔	2022	Syrah	1.091 €	-	1.275 €	↔		
2022	Colombard	1.009 €	-	1.146 €	↔	2022	Zinfandel	1.247 €	-	1.431 €	↔		
2022			-										
										Rate:		0.917007	

CHILE								Pricing in bulk; FOB Chilean Port			
Vintage	Variety	Price			Trend	Vintage	Variety	Price			Trend
NV	Generic White	0.596 €	-	0.642 €	↑	NV	Generic Red	0.413 €	-	0.504 €	↑
2023/24	Chardonnay	0.779 €	-	0.871 €	↑	2023/24	Cabernet Sauvignon	0.459 €	-	0.550 €	↑
2023/24	Sauvignon Blanc	0.779 €	-	0.825 €	↑	2023/24			-		
2023/24	Sauvignon Blanc Cool Climate	1.100 €	-	1.467 €	↔	2023/24	Merlot	0.477 €	-	0.550 €	↑
2023/24	Carmenere	0.459 €		0.550 €	↔	2023/24	Syrah	0.459 €		0.550 €	↔
2023/24	Pinot Noir	0.734 €	-	0.825 €	↔	2023/24	Malbec	0.550 €	-	0.642 €	↔
								Rate: 0.917007			

Export Pricing: EUR per liter
Currency Conversion Rates as of October 15, 2024

FRANCE						Pricing in bulk; Ex-Winery					
Vintage	Variety	Price		Trend	Vintage	Variety	Price		Trend		
2023	Generic White	0.600 €	-	0.750 €	↑	NV	Generic Red	0.450 €	-	0.600 €	↔
2023	Chardonnay IGP	0.950 €	-	1.150 €	↓	2023	Cabernet Sauvignon IGP	0.850 €	-	1.000 €	↓
2023	Chardonnay VDF	0.900 €	-	1.000 €	↓	2023	Cabernet Sauvignon VDF	0.750 €	-	0.900 €	↔
2023	Sauvignon Blanc IGP	0.900 €	-	1.100 €	↓	2023	Merlot IGP	0.800 €	-	1.000 €	↓
2023	Sauvignon Blanc VDF	0.900 €	-	1.100 €	↔	2023	Merlot VDF	0.750 €	-	0.900 €	↓
2023	Generic Rosé IGP	0.800 €	-	0.950 €	↔	2023	Red Syrah / Grenache IGP	0.820 €	-	1.000 €	↓
NV	Generic Rosé VDF	0.600 €	-	0.650 €	↔						
2023	Varietal Rosé IGP	0.850 €	-	1.000 €	↔						

ITALY								Pricing in bulk; Ex-Winery			
Vintage	Variety	Price		Trend	Vintage	Variety	Price		Trend		
2024	Generic White	0.570 €	-	0.650 €	↑	2024	Generic Red	0.450 €	-	0.550 €	↓
2024	Chardonnay	0.800 €	-	1.000 €	↔	2023	Cabernet Sauvignon	0.800 €	-	1.000 €	↔
2024	Pinot Grigio	1.350 €	-	1.550 €	↑	2024	Merlot	0.750 €	-	0.850 €	↔
2023	Prosecco	1.850 €	-	1.950 €	↔				-		

SOUTH AFRICA								Pricing in bulk; FOB Cape Town			
Vintage	Variety	Price			Trend	Vintage	Variety	Price			Trend
2023/24	Generic White	0.401 €	-	0.416 €	↑	2023/24	Generic Red	0.468 €	-	0.520 €	↑
2023/24	Chardonnay	0.650 €	-	0.702 €	↑	2023/24	Cabernet Sauvignon	0.650 €	-	0.702 €	↔
2023/24	Sauvignon Blanc	0.650 €	-	0.728 €	↑	2023/24	Ruby Cabernet	0.520 €	-	0.572 €	↔
2023/24	Chenin Blanc	0.484 €	-	0.520 €	↑	2023/24	Merlot	0.650 €	-	0.702 €	↔
2023/24	Muscat	0.442 €	-	0.468 €	↑	2023/24	Pinotage	0.598 €	-	0.676 €	↔
2023/24	Generic Rosé	0.401 €	-	0.429 €	↑	2023/24	Shiraz	0.650 €	-	0.702 €	↔
2023/24	Cultivar Rosé	0.484 €	-	0.572 €	↑	2023/24	Cinsaut Rose	0.507 €	-	0.546 €	↑

Rate: 0.052033

SPAIN							Pricing in bulk; Ex-Winery				
Vintage	Variety	Price			Trend	Vintage	Variety	Price			Trend
2023	Generic White	0.500 €	-	0.560 €	↑	2023	Generic Red	0.380 €	-	0.450 €	↓
2023	White Blends (Higher Quality)	0.550 €	-	0.650 €	↔	2023	Generic Red (Higher Quality)	0.520 €	-	0.600 €	↓
2023	Sauvignon Blanc	0.800 €	-	0.850 €	↓	2023	Cabernet Sauvignon	0.520 €	-	0.600 €	↓
2023	Chardonnay	0.750 €	-	0.820 €	↓	2023	Merlot	0.550 €	-	0.650 €	↓
2023	Generic Rosé	0.480 €	-	0.550 €	↔	2023	Tempranillo	0.000 €	-	0.000 €	