

Export Pricing: USD per liter
Currency Conversion Rates as of October 15, 2024

ARGENTINA						Pricing in bulk; FCA					
Vintage	Variety	Price			Trend	Vintage	Variety	Price			Trend
2023	Generic White	0.40	-	0.50	↔	2023	Generic Red	0.50	-	0.60	↔
2023	Generic White / High Quality	0.45	-	0.55	↔	2023	Cabernet Sauvignon	1.10	-	1.30	↔
2023	Chardonnay	1.10	-	1.30	↔	2023	Malbec Entry-Level	0.85	-	0.95	↔
2023	Torrontes	0.70	-	0.80	↔	2023					
2023	Sauvignon Blanc	0.95	-	1.05	↔	2023	Malbec Premium	1.10	-	1.30	↔
2023	Muscat	0.55	-	0.65	↔	2023	Syrah / Merlot	0.70	-	0.80	↔
2023	Bonarda	0.70	-	0.80	↔	2023	Tempranillo	0.70	-	0.80	↔

AUSTRALIA & NEW ZEALAND						Pricing in bulk; FCA					
Vintage	Variety	Price			Trend	Vintage	Variety	Price			Trend
NV	Dry White	0.57	-	0.64	↔	NV	Dry Red	0.37	-	0.44	↔
2024	Chardonnay	0.70	-	0.81	↔	2023	Cabernet Sauvignon	0.44	-	0.54	↔
2024	Sauvignon Blanc	0.77	-	0.94	↓	2023	Merlot	0.44	-	0.54	↔
2023	NZ Marlborough SB	1.34	-	1.64	↓	2023	Shiraz	0.44	-	0.54	↔
2024	Pinot Gris	0.77	-	0.87	↔	2024	Muscat	0.54	-	0.64	↔

AUD Rate: 0.670972

NZD Rate: 0.608687

CALIFORNIA						Pricing in bulk; FCA					
Vintage	Variety	Price			Trend	Vintage	Variety	Price			Trend
2022	Generic White	1.05	-	1.15	↔	2022	Generic Red	1.10	-	1.29	↔
2022	Chardonnay	1.40	-	1.80	↔	2022	Cabernet Sauvignon	1.29	-	1.49	↔
2022	Pinot Grigio	1.40	-	1.59	↔	2022	Merlot	1.19	-	1.39	↔
2022	Muscat	1.15	-	1.45	↔	2022	Pinot Noir	1.40	-	1.85	↔
2022	White Zinfandel	0.95	-	1.05	↔	2022	Syrah	1.19	-	1.39	↔
2022	Colombard	1.10	-	1.25	↔	2022	Zinfandel	1.36	-	1.56	↔

CHILE						Pricing in bulk; FOB Chilean Port					
Vintage	Variety	Price			Trend	Vintage	Variety	Price			Trend
NV	Generic White	0.65	-	0.70	↑	NV	Generic Red	0.45	-	0.55	↑
2024	Chardonnay	0.85	-	0.95	↑	2024	Cabernet Sauvignon (Basic)	0.50	-	0.60	↑
2024	Sauvignon Blanc	0.85	-	0.90	↑				-		
2024	Sauvignon Blanc Cool Climate	1.20	-	1.60	↔	2024	Merlot	0.52	-	0.60	↑
2024	Carmenere	0.50	-	0.60	↔	2024	Syrah	0.50	-	0.60	↔
2024	Pinot Noir	0.80	-	0.90	↔	2024	Malbec	0.60	-	0.70	↔

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FRANCE						Pricing in bulk; Ex-Winery					
Vintage	Variety	Price			Trend	Vintage	Variety	Price			Trend
2023	Generic White	0.65	-	0.82	↑	NV	Generic Red	0.49	-	0.65	↔
2023	Chardonnay IGP	1.04	-	1.25	↓	2023	Cabernet Sauvignon IGP	0.93	-	1.09	↓
2023	Chardonnay VDF	0.98	-	1.09	↓	2023	Cabernet Sauvignon VDF	0.82	-	0.98	↔
2023	Sauvignon Blanc IGP	0.98	-	1.20	↓	2023	Merlot IGP	0.87	-	1.09	↓
2023	Sauvignon Blanc VDF	0.93	-	1.09	↔	2023	Merlot VDF	0.82	-	0.98	↓
2023	Generic Rosé IGP	0.87	-	1.04	↔	2023	Red Syrah / Grenache IGP	0.89	-	1.09	↓
2023	Generic Rosé VDF	0.65	-	0.71	↔						
2023	Varietal Rosé IGP	0.93	-	1.09	↔						
Rate:								1.090512			

Rate: 1.090512

ITALY						Pricing in bulk; Ex-Winery					
Vintage	Variety	Price			Trend	Vintage	Variety	Price			Trend
2024	Generic White	0.62	-	0.71	↑	2024	Generic Red	0.49	-	0.60	↓
2024	Chardonnay	0.87	-	1.09	↔	2023	Cabernet Sauvignon	0.87	-	1.09	↔
2024	Pinot Grigio	1.47	-	1.69	↑	2024	Merlot	0.82	-	0.93	↔
2023	Prosecco	2.02	-	2.13	↔						

Rate: 1.090512

SOUTH AFRICA						Pricing in bulk; FOB Cape Town					
Vintage	Variety	Price			Trend	Vintage	Variety	Price			Trend
2023/24	Generic White	0.44	-	0.45	↑	2023/24	Generic Red	0.51	-	0.57	↑
2023/24	Chardonnay	0.71	-	0.77	↑	2023/24	Cabernet Sauvignon	0.71	-	0.77	↔
2023/24	Sauvignon Blanc	0.71	-	0.79	↑	2023/24	Ruby Cabernet	0.57	-	0.62	↔
2023/24	Chenin Blanc	0.53	-	0.57	↑	2023/24	Merlot	0.71	-	0.77	↔
2023/24	Muscat	0.48	-	0.51	↑	2023/24	Pinotage	0.65	-	0.74	↔
2023/24	Generic Rosé	0.44	-	0.47	↑	2023/24	Shiraz	0.71	-	0.77	↔
2023/24	Cultivar Rosé	0.53	-	0.62	↑	2023/24	Cinsaut Rose	0.55	-	0.60	↑

Rate: 0.056754

SPAIN							Pricing in bulk; Ex-Winery				
Vintage	Variety	Price			Trend	Vintage	Variety	Price			Trend
2023	Generic White	0.55	-	0.61	↑	2023	Generic Red	0.41	-	0.49	↓
2023	White Blends (Higher Quality)	0.60	-	0.71	↔	2023	Generic Red (Higher Quality)	0.57	-	0.65	↓
2023	Sauvignon Blanc	0.87	-	0.93	↓	2023	Cabernet Sauvignon	0.57	-	0.65	↓
2023	Chardonnay	0.82	-	0.89	↓	2023	Merlot	0.60	-	0.71	↓
2023	Generic Rosé	0.52	-	0.60	↔	2023	Tempranillo	0.00	-	0.00	
2023	Varietal Rosé	0.52		0.63	↔	2023	Syrah	0.55	-	0.65	↔
2023	Moscatel	0.60	-	0.71	↓						

Rate: 1.090512