



SEEKING IMPORTER / AGENT FORM

COMPANY INFORMATION

| | | | |
|--------------|---|----------------|-----------------------|
| Company name | Vins et Spiritueux Sancti Inc | | |
| Company n° | 1179932679 | Contact person | Vincent Picard-Lagacé |
| Passport n° | NOT NECESSARY FOR THIS PROJECT | Charge | |
| Profession | Owner and Director of Finance and Administration | | |
| Mobil phone | 1-514-607-8147 | E-mail | |
| Adress | 6763 rue Saint-Hubert, Montréal, Qc, Canada H2S 2M7 | | |
| City | Montreal | | |
| Website | https://spiritueuxsancti.com/ | | |

OTHER INFORMATION ABOUT THE COMPANY

| | |
|----------|--|
| Activity | private wine and spirits import agency |
|----------|--|

Foundation date

6/14/2024

N° of employees

2 + 3 owners

Brief history of the company

We started our business in June 2024. We then began the process with the SAQ (SAQ have a

Imports and sales volume

What type of wine does the company sell?

Please mark with a cross the selected option

| | |
|-------------------------------------|--------------|
| <input type="checkbox"/> | High level |
| <input checked="" type="checkbox"/> | Medium level |
| <input checked="" type="checkbox"/> | Entry level |

Where are your sales concentrated?

Please mark with a cross the selected option

| | |
|-------------------------------------|-----------------|
| <input type="checkbox"/> | Red wines |
| <input type="checkbox"/> | White wines |
| <input type="checkbox"/> | Rose wines |
| <input type="checkbox"/> | Sparkling wines |
| <input type="checkbox"/> | Sweet wines |
| <input type="checkbox"/> | Fortified wines |
| <input checked="" type="checkbox"/> | All |

Can you please describe the brands that you represent / import or distribute?

| Origin | Winery | Brand |
|----------|---------------------|-----------------|
| Chile | Vinos Masintín | Vinos Masintín |
| Chile | Weather Vane Winery | El Salto / Curu |
| Columbia | Parce Rum | Parce Rum |
| Mexico | Casa Carrera | Tequila Carrera |
| Peru | Apu Winery | Apu |
| Peru | Huamani | Pisco |
| Peru | Bodegas Murga | Pisco & Wine |

| | | |
|--|--|--|
| | | |
| | | |
| | | |

What is the percentage of argentine wine that you have in your portfolio?

| | |
|---|---------------|
| ✓ | 0 - 10% |
| | 10% - 25% |
| | 25% - 40% |
| | 40% - 60% |
| | 60% - 75% |
| | more than 75% |

How many states do you cover? Please, name them:

Québec

EXPECTATIONS REGARDING THE MEETINGS WITH PRODUCERS

When meeting a producer, which level of wine will you be looking for?

| | |
|---|--------------|
| | High level |
| ✓ | Medium level |
| ✓ | Entry level |

When meeting a producer, what type of wine will you be looking for?

Red wines

| | |
|-------------------------------------|-----------------|
| <input type="checkbox"/> | White wines |
| <input type="checkbox"/> | Rose wines |
| <input type="checkbox"/> | Sparkling wines |
| <input type="checkbox"/> | Sweet wines |
| <input type="checkbox"/> | Fortified wines |
| <input checked="" type="checkbox"/> | All |

Do you have any preferences for wine regions? Please select the wine area/areas of your preferences:

| | |
|-------------------------------------|-----------|
| <input type="checkbox"/> | Catamarca |
| <input type="checkbox"/> | La Rioja |
| <input type="checkbox"/> | Mendoza |
| <input type="checkbox"/> | Neuquén |
| <input type="checkbox"/> | Rio Negro |
| <input type="checkbox"/> | Salta |
| <input type="checkbox"/> | San Juan |
| <input checked="" type="checkbox"/> | All |

What type of winery are you looking for?

| | |
|-------------------------------------|----------|
| <input checked="" type="checkbox"/> | Boutique |
| <input checked="" type="checkbox"/> | Medium |
| <input checked="" type="checkbox"/> | Large |

What retail price points are you looking for?

| | |
|-------------------------------------|------------|
| <input checked="" type="checkbox"/> | Under \$10 |
| <input checked="" type="checkbox"/> | Under \$20 |
| <input type="checkbox"/> | Over \$30 |

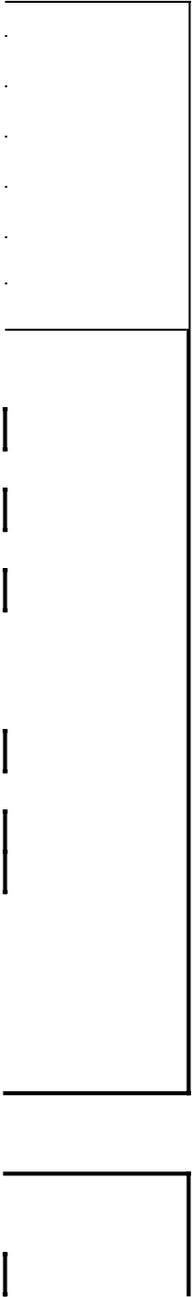
What type of volume are you looking for?

| | |
|-------------------------------------|---------------------|
| <input checked="" type="checkbox"/> | Up to 3000 cases |
| <input type="checkbox"/> | 3000 to 10000 cases |
| <input type="checkbox"/> | over 10000 cases |

Additional suggestions you would like to do:

We are mainly looking for certified organic wines. For white wines, we are looking for specific grape varieties such as Riesling, Chenin Blanc, Sauvignon Blanc. We are also open to other grape varieties. We're looking for fresh, crisp, mineral white wines if possible. For red wines, we're looking for grape varieties other than Cabernet Sauvignon, Pinot Noir and Carmènere. We are always open to these varieties. We're looking for red wines that are fresh, expressive and slightly tannic. We are also

Sauvignon, Pinot Noir and Cabernere. We are always open to these varietals. We're looking for red wines that are fresh, expressive and slightly tannic. We are also looking for niche or rare product.



.

|

|

.....

